



## VACANCY

### Job Title: Sales Estimator

**District:** Llandybïe, South West Wales (6 miles from the M4, scenic location)  
**Hours:** 40 per week  
**Duration:** Permanent

**The Company** has an enviable pedigree stretching back more than 50 years, Morgan Marine is the UK's leading designer, manufacturer and installer of GRP and steel LPCB security-rated enclosures and door sets, to protect Critical National Infrastructure and sites where security is paramount.

The company has been providing equipment-housing solutions to the leading names in Utilities, Construction, Rail, Nuclear and Renewables since 1965 and is an approved supplier to every provider within the water industry. As a key employer in the South Wales region we are proud of our, enviable reputation within the manufacturing industry, stellar record of staff retention – many of our employees have been with us for several decades and more than a third have been with us for more than 10 years, commitment to meaningful training, development and career progression.

**The Role** will involve contributing to the achievement of sales objectives and KPI's whilst ensuring delivery of a high level of customer service. Duties will involve producing quotations on our ERP system to suit customer requirements and progressing these to order. The management of new and existing customers, building on relationships with a view to expanding the current customer base. This will entail interpreting customer specifications, liaising and negotiating with customers, predominantly by phone and occasionally face to face, on all quotation issues to the point of winning the order. Help research appropriate markets and sectors to ensure the company continues to expand, achieve sales targets set by your line Manager.

**The Person** will ideally have had relevant experience as a sales estimator, within the construction, utilities or manufacturing sectors, ideally with the ability to interpret CAD drawings, however full training will be provided. An understanding of ERP systems is desirable but not essential.

Essential Skills will include:

- Friendly, confident and driven with an excellent telephone manner and good customer relationship skills
- Technical skills required will include an in-depth knowledge of Microsoft office
- Full driving licence

**Package:** We offer a competitive benefits package including 31 days' holiday rising to 33, life insurance, sick pay, attendance bonus, pension and free parking.

**Salary: £16 500 after probation + OTE up to 8k (based on previous 3 years).**

**Closing date for applications: 2 October 2017**

Please apply sending a C.V to: Ms Gene Parker, Morgan grp, Llandybïe, Ammanford, Carms SA18 3GY  
E-mail: [genep@morgan-marine.com](mailto:genep@morgan-marine.com)

Morgan GRP Ltd is an equal opportunities employer.

